

#### WWW.WEARECRL.COM

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## **CRL RESOURCES LEADERSHIP COURSES**

# Managing Change: The Complete Perspective

This course is designed to teach participants how to effectively manage change. It demonstrates how change affects individuals internally and the best methods for leading others through change.

# Coaching and Counseling: Maximizing Opportunities

This course is designed to prepare and motivate participants to pass on their knowledge and skills to create a more productive workplace. It demonstrates how coaching is one of the most effective ways to improve the performance of the people around you.

# Leading the Way: Negotiating with Influence and Persuasion

This course is designed to teach participants how to move people forward to a specific business outcome using influence and persuasion. We are constantly challenged every day to influence people on all kinds of matters – this course can show you effective behaviors to accomplish these changes.

## Light the Fire: Leveraging Appraisal for Maximum Performance

Managing and appraising employee performance is a critical job for all leaders and managers. This video course is designed to help students understand and practice how to write goals and objectives that are aligned with and effectively support their business unit and the company.

## No Excuses: Foundations for Accountability Ethics and Values

This course is designed to give your leaders the tools they need to not only hold themselves to high standards but also influence their peers and the people they lead. The full version of "No Excuses" includes a short video called "Be Accountable" that uses current events to illustrate the lack of accountability in society today.